

Farhan Qureshi

Technical Product Manager

📍 Centreville, VA, United States ✉ Farhantqureshi@gmail.com ☎ 5713454421 in Profile

🔄 Git Profile 🖱 Personal Website

🧠 SKILLS

SQL

Oracle, SSMS, PostGRE, SSIS

Javascript

Python

Pandas, BeautifulSoup, Numpy, NLTK, Matplotlib

Tableau / PowerBI

Agile / Scrum Methodologies

GIT / Azure DevOps / Visual Studio

Product LifeCycle Management

C#

Working Knowledge

🎓 EDUCATION

Masters Degree, Accounting,

George Mason University

2012

Bachelors Degree,

Accounting,

George Mason University

2010

📄 CERTIFICATES

- Certified Public Accountant, Virginia
- AWS Cloud Practitioner, 2021

📁 EXPERIENCE

Technical Product Manager, *Deloitte*

2015 – present

- Managed a group of junior product managers to develop requirements, user stories, and product backlogs to build a custom web application responsible for growing revenue from \$2M to \$6M+ over a 4-year period
- Cultivated and developed a successful go-to market strategy to deliver a SAAS web application used to streamline a users ability to identify, review and record customer data which increased efficiency by an average of 48%
- Developed and led presentations with executives and key stakeholders to communicate product vision and build a roadmap using Agile methodology to deploy an average of 5 releases per year
- Managed an analytics group that developed numerous data visualizations in Tableau / PowerBI for various business owners that helped drive business decisions using data and increased reporting speed by 75%
- Implemented and designed features using innovative technologies including Azure OCR, Machine learning, and natural language processing to reduce manual data entry within the web application by an average of 30%

Senior Consultant, *Morgan Franklin Consulting*

2014 – 2015

- Led the design and implementation of internal controls for companies in a variety of industries including manufacturing, distribution, technology, and communication to increase task efficiency by 25%
- Developed project plans and worked with clients for the completion of walkthroughs, documentation, testing and remediation of gaps meeting 100% of deadlines and project goals
- Met with executives to propose process improvements that reduced internal control testing by 10% while maintaining testing compliance

Business Analyst, *United States Postal Service*

2011 – 2014

- Synthesized historical and current revenue data to produce reports that highlight findings and analysis for executive leadership
- Produced and discussed monthly budget variance analyses for key financial accounts for management